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Investment Consulting Company



INCO MINH ANH CO;LTD

www.Trustconsulting.vn



Open letter

Welcome to TrustConsulting

In a business environment which changes rapidly there is a real need for a consultancy service which can contribute to the development of your company by assisting in the delivery of your objectives.

Our mission is to assist the clients to develop resources or resolve problems by working with them in a flexible, confidential, and cost effective manner across a broad range of activities. To achieve this mission and deliver the necessary services we, at Trust Consulting, focus on your needs. Whatever your business, we will help you deliver your objectives professionally, profitably, and personally.

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Best regard

Senior lawyer. Hoa Nguyen



INTRODUCTION

Trustconsulting have been providing services to many international clients all over the world, particularly from the U.S., Japan, Korea, Singapore, Afghanistan, and other Asian countries through hundred of investment projects. Our staff has extensive experience and expertise in consulting in all areas of business including: Manufacturing Industries, Real Estate, Construction, Distribution, Entertainment Services, and Training/Education etc. We support our clients from when they decide to enter the Vietnamese business environment in establishing their business presence in Vietnam and provide them with our services throughout the duration of their investment in Vietnam. Additionally, we also provide services to domestic companies, corporations and government offices in all areas of business. Our consultancy services include:





INDUSTRIAL POTENTIAL KOREA - VIETNAM Seoul 4. Thai Nguyen 2. Bac Ninh 3. Hai Duong THE TOTAL INVESTMENT CAPITAL REGISTERED (MILLION DOLLARS) Korea 5.747 17,3% 02 3.280 42.058,303 14,3% Japan 37.878,848 12,9% 03 Singapore 2.509 31.568,963 10,8% 04 FOREIGN DIRECT INVESTMENT 21.149,491 7,2% 686 05 BritishVirginIslands 1.161 16.937,044 5,8% BY SECTOR IN VIETNAM 2016 06 Hong Kong 4,2% Malaysia 546 12.295,234 1.5% 1.555 10.521,718 3,6% China Processing industry, manufacturing Real estate business Production and distribution of electricity, gas, water, air RATIO Lodging and meals 15,3% Ho Chi Minh 44.817,370 Construction 26.860,247 02 Ba Ria - Vung Tau 342 9,2% 5. Da Nang Mholesale and retail; repair of automobiles, motorcycles Binh Duong 3.035 26.696,668 9,1% Dong Nai 1.359 25.769,533 8,8% Information and communication 05 Ha Noi 3.950 26.168.630 8.9% Transport and storage Hai Phong 565 14.514,487 4,9% 06 Other 12.485,523 4,3% Bac Ninh 928 11.593,054 Ha Tinh 4,0% 08 Thanh Hoa 10.641,896 3,6% Hai Duong 7.420,660 2,5%

	NO	SPECIALIZATION	NUMBER OF PROJECTS	THE TOTAL INVESTMENT CAPITAL REGISTERED (MILLION DOLLARS)	RATIO
	01	Processing industry, manufacturing	5.747	50.706,440	17,3%
		Ü			14,3%
	02	Real estate business	3.280	42.058,303	12,9%
	03	Production and distribution of electricity, gas, water, air	1.786	37.878,848	10,8%
					7,2%
	04	Lodging and meals	2.509	31.568,963	5,8%
	05	Construction	686	21.149,491	4,2%
	06	Wholesale and retail; repair of automobiles, motorcycles	1.161	16.937,044	3,6%
	07	Information and communication	546	12.295,234	
	08	Transport and storage	1.555	10.521,718	

7. Binh Duong

40,000 Capital (million USD)

Number of projects

30,000

20,000

10,000

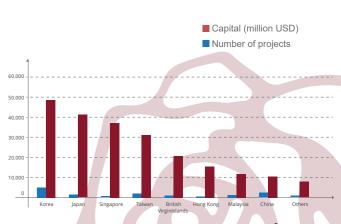
THE RATIO OF INVESTMENT TO THE PROVINCE /

CITY IN VIETNAM

Thai Nguyen

7.255,268

DIRECT INVESTMENT ABROAD IN VIETNAM 2016



2,5%







Steps	Module	Contents	Interested in
	Legal corridor	Relavant regulations for business items of the Client Incentives (rental & tax incentives)	
	Market	Research market in general Support for seeking suppliers. Draft principle contract with suppliers Looking/searching and introduce domestic customers.	
I. PREPARING		Draft principle contract with customers.	
	Land lease (for factory)	Looking/searching and introduce land/factory	
		Check the legal documents relating the lease land/factory to make sure all documents are legally.	
		Draft/review lease land/factory contract	
		Investment Registration Certificate	
		Business Registration Certificate	
	Establish company	Stamp, tax code and small license (if any)	
		Business License (Distribution License) - if any	
		Open bank account	
		Notify to Investment and Planing about the bank account No.	
		Notify for Tax Department about the bank account	
		Register electronic registration tax online as required by Tax Department	
		Buying a USB Token for tax declaration	
II.		Paying Exercise Tax	
SETUP		Tax declaration for first procedure: VAT tax, Income tax, register for taxable method	
		Register for using invoice	
		Collect the invoice and other expenses (if any) and declare tax	
		Acccounting books	
	Construction & enviromental proceduce	Enviromental impact proceduce	
		Construction License	
		Notify about the construction schedule to Construction Department	
		The right to use the land Certificate (Red book)	
		Completion work licence	
(Va)		Additional assets (factory and constructions) on the Red book	

Steps	Module	Contents	Interested in	
III.	Building	Draft/review/revise all contracts with subconstructors. Supervation/controling/following financial/payment Matters of Mainconstructors and subcontructors		
CONTRUCTION	Machines, equipments,	Advice and introduce logistic company to work with		
WORK		Recuit employee		
	HR	Supervation/controling/following financial/payment Matters of Mainconstructors and subcontructors		
	Documents & procedures for managerment	Draft interior regulations and policy for the company. Draft regulations and policy for Labor, salary, issurance		
		Shareholder books, Charter and Interior decisions: Director and Vice Director, Accoutant Decision appoint; Disclose informations		
	Labor contracts	Training labor contract, trial labor and labor contract and other relavant commitments		
		Product quality publishing and product safety register		
		Boos		
	Accounting	Tax declaration		
		Enterprise income tax		
		Import tax		
IV.		Personal income tax		
OPERATION		VAT tax		
	Legal interior	Draft framework contract which are suibtale for business items, princial contract and other contract form		
		To advice about the legal matter		
		To advice and solve dispute matter if any between employee and employer		
		Behalf on the company to contact with competent authorities		
		Negociate, discuss with clients or other third parties realating about the legal matters, contracts	•••	
		Draft, check, review and revised all contracts or/ and other legal documents		
		To make invitation letter, visa, work permit and resident card for foreign employees		
	Visa	Workpermit and Resident card		
V. OTHER	Disputes	Change the Investment Certificate of the company		
0		Dispute, take the court		

HUMAN ABILITY



Ms. **HOA NGUYEN THANH** Senior lawyer

10 years experience in legal consulting:

- > Foreign investment
- > Legal interior
- > Dispute, take the court

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Mr. **CHOI INDEUG**Senior lawyer

15 years experience in legal consulting:

- > Manage of hotel, restaurant
- > Foreign investment
- > Copyright

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Ms. **LE THU** Senior Lawyer

10 years experience in legal consulting:

- > Foreign investment
- > Legal interior
- > Manage of supermarket, trade mark

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Mr. DUNG TRAN NGOC

Master of sience of Ha Noi University of technology

10 years experience in:

- > Technology transfer
- > Real estate, market research
- > Start up new project

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Mr. **KWON HYUK JOO** CEO. Dong Yang E&C

Professionals 20 years in the field of contruction, real estate, Co-operate with some famous partners: Dasan, Posco, Lotte....

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Mr. **CUONG NGUYEN HUNG**Doctor, Economic expert

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Ms. OANH NGUYEN THI KIM

Translator, Yonsei University Language Research Institute

15 years experience as assistant for Dong Yong E&C and partners (CAIS, DASAN VINA, FASHION PIN UP, JEIL TECH,..WATER BUCKET) and translator for:

- > Contruction project
- > Contracts, litigious, tax

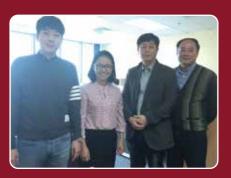
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COMPANY ACTIVITIES





























Trustconsulting has built a reputation in the field of legal advice for the operation of the business and commercial activities. Many of the corporations and the world's leading companies in general, and South Korea - Vietnam in particular are my partners, as:









Cais vina Co.,LTD

MK Smart Co., LTD

APAX English Co.,LTD

Fertilizer VietNam-Korea Co.,LTD



Dasan Co.,LTD



Naria Co.,LTD



Fashion Pinup Co.,LTD



Hankook bobbin co., LTD



Elentec Electronics & Technology



DongyangE&C



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Shin han bank



Joinset company



Skytec company



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